

# Gartner Security Vendor Comparisons

Red Piranha Fortinet Cisco





#### Introduction

Red Piranha is an ISO27001 Certified Australian security vendor that engineers and manufactures advanced cybersecurity products and offers integrated services to clients on a global scale.

Our Crystal Eye XDR (eXtended Detection & Response) platform provides a holistic cybersecurity program that offers advanced protection against the evolving threat landscape, all from one unified platform. Crystal Eye XDR includes proprietary hardware, software and related services to intuitively protect, detect and respond to threats across a business' entire attack surface, including network, endpoint and cloud protection. Through Gartner's Peer Insights, we are able to tabulate and display this data in comparison to the largest market share contenders in our space.

Two of the key functional areas of the Crystal Eye XDR platform are Network Firewall and Intrusion Detection & Prevention.

# **Network Firewalls**

At Red Piranha, we pride ourselves on our high standard of customer service and our product capabilities. In relation to Network Firewalls, Red Piranha holds a firm lead in Product Capability Rating and customers' Willingness-to-Recommend. The below graph is an exemplary representation of how Red Piranha's Crystal Eye XDR is best-in-breed when it comes to capability, while also having the highest satisfied customer-base against the biggest names in the industry.



#### **Intrusion Detection and Prevention Systems**

IDPS is an essential part of network protection and has become a pivotal cornerstone of the Crystal Eye XDR functionality. In this table, the Overall Customer Rating and Product Capability Rating shows that Red Piranha leads the segment in customer satisfaction and capabilities against the market-share leaders in this sector. Red Piranha prides itself on best-in-breed capabilities within intrusion detection and prevention systems.



## **Vendor Comparison**

Directly comparing Red Piranha's Crystal Eye XDR against the biggest names and products in the Next Generation Firewall space, we can show that Gartner's Peer Insights display how well the Crystal Eye XDR stacks up against these other solutions. The below comparisons highlight all scored areas within Gartner's Review process, including: **Overall Capability, Evaluation & Contracting, Integration & Deployment and Service & Support.** 

# Comparison: Red Piranha Crystal Eye XDR vs Fortinet FortiGate

Fortinet are the biggest firewall manufacturer in the world, and a good reference point to compare Red Piranha's unique feature-set against an industry cornerstone. Red Piranha's Crystal Eye XDR sets itself apart from the FortiGate range by implementing more in-depth IDPS functionality, as well as faster throughput functionality and unified service offerings. By doing this, Red Piranha encompasses a customer-first approach with a simplified pricing matrix, while utilising a truly unified cybersecurity offering encompassing both network and endpoint level protection.

Red Pranta	Crystal Eye by Red Piranha 15 reviews		×	FCIRTINET by	tiGate: Next Gene Fortinet 92 reviews	ration F	Firewall (NGFW) X	[
Overall Rat 4.6/	5 Star 5 4 Star 3 Star 2 Star			Overall Rating 4.5/5	<b>87%</b> willing t 5 S 4 S 3 S 2 S 1 S	ar I ar I ar I ar I	mend 56% 39% 4% 1% 0%	
	stal Eye s 15 Ratings	FORTIDET Gen (NG	tiGate: Ne leration Fi IFW) 5 1792 Rat	irewall	smootheast Three		II Unified X nagement ngs	
Ratings brea	Ratings breakdown		Ratings breakdown		Ratings breakdown			
Overall Capabi	Overall Capabi	Overall Capability Score			Overall Capability Score			
Overall Rating			Overall Rating		Overall Rating			
4.7/5		4.6/5			4.0/5			
(15 Ratings)		(1792 Ratings)			(7 Ratings)			
Evaluation & Co	Evaluation & Contracting		Evaluation & Contracting		Evaluation & Contracting			
Overall Rating	4.6 Pricing Flexibility	overall Rating	4.4	Pricing Flexibility	Overall Rating	4.1	Pricing Flexibility	
4.7/5	(8)	4.5/5	(1600)		4.0/5	(7)		
****	4.9 Ability to Understand	*****	4.5	Ability to Understand	*****	4.4	Ability to Understand	
(15 Ratings)	(8) Needs	(1758 Ratings)	(1602)	Needs	(7 Ratings)	(7)	Needs	
Integration & D	Deployment	Integration & D	Integration & Deployment		Integration & Deployment			
	4.8 Ease of			Ease of		4.0	Ease of	
	(8) Deployment		(1664)	Deployment		(7)	Deployment	
Overall Rating	4.5 Quality of End-	Oursell Dation		Quality of End-	Querell Detine	3.6	Quality of End-	
	(8) User Training	Overall Rating		User Training	Overall Rating	(7)	User Training	
4.6/5	Ease of 4.8 Integration using	4.5/5		Ease of Integration using	3.9/5	3.8	Ease of Integration using	
(15 Ratings)	(8) Standard APIs	(1775 Ratings)		Standard APIs	(7 Ratings)	(7)	Standard APIs	
	and Tools			and Tools			and Tools	
	4.8 Availability of 3rd			Availability of 3rd-		3.3	Availability of 3rd-	
	(8) Party Resources		(1657)	Party Resources		(7)	Party Resources	
Service & Supp		Service & Sup			Service & Sup			
	5.0 Timeliness of (8) Vendor Respons			Timeliness of Vendor Response		4.0	Timeliness of Vendor Response	
<b>Overall Rating</b>		Overall Rating			Overall Rating	(7)		
		4.4/5	4.4	Quality of	4.0/5	4.0	Quality of	
4.7/5	5.0 Quality of		(1670)	Technical Support		1-02	Technical Support	
	(8) Quality of Carlos Control (8) Technical Support			Technical Support Quality of Peer	(7 Ratings)	(7) 3.3	Technical Support Quality of Peer	

# Comparison: Red Piranha Crystal Eye XDR vs Cisco Secure Firewall

Cisco are one of the world's largest and most successful technology companies. They're a long-standing business, having nearly 40 years of operation in the technology space. Comparing Red Piranha's Crystal Eye XDR to the Cisco Secure Firewall, we can see Red Piranha's strength in approach to cybersecurity by focusing on a holistic vision, helping implement true innovation within the product. Our agile approach to product deployment and innovative development, have helped the Crystal Eye XDR stand apart from more established vendors in this domain.

Gartner peerinsights™					
Field Prember     Crystal Eye       by Red Piranha       15 reviews	×	Cisco Seculor Cisco Seculor by Cisco 892 reviews		*	
Overall Rating 100% willing to reco	ommend	Overall Rating 74	% willing to recomme	nd	
<b>4.6</b> /5 5 Star 4 Star	67% 33%	<b>4.4</b> /5	5 Star	48% 44%	
3 Star	0%	****	3 Star	7%	
(15 Ratings) 1 Star	0% 0%	(892 Ratings)	2 Star I 1 Star	1% 0%	
Crystal Eye × 4.6/5 15 Ratings	Azure Firewall 4.2 /5 24 Rating	22470	Cisco Secure 4.4 /5 892 Rat		
Ratings breakdown	Ratings breakdown	Rati	ngs breakdown		
Overall Capability Score	Overall Capability Score		II Capability Scor	e	
Overall Rating	Overall Rating		II Rating		
4.7/5	4.2/5		.5/5		
****	<b>+.</b> 2/5		***		
(15 Ratings)	(24 Ratings)		Ratings)		
Evaluation & Contraction	Evaluation & Contracting	Fuels	ation & Contracti		
Evaluation & Contracting		) Evalu		ig	
Overall Rating (8) Pricing Flexibility	Overall Rating (13)	ricing Flexibility Overa	Il Rating (799)	Pricing Flexibility	
4.7/5	4.6/5		.3/5		
Ability to Understand	***** 4.5 U		***	Ability to Understand	
(15 Ratings) (8) Needs	(24 Ratings) (13) N	eeds (879	Ratings) (802)	Needs	
Integration & Deployment	Integration & Deployme	nt Integ	ration & Deploym	ent	
4.8 Ease of	4.6 E	ase of	4.1	Ease of	
(8) Deployment	(13) D	eployment	(828)	Deployment	
4.5 Quality of End-	4.2 0	uality of End-	4.2	Quality of End-	
Overall Rating (8) User Training	Overall Rating (13) U	ser Training Overa	all Rating (829)	User Training	
4.6/5 Ease of	4.5/5 E	ase of 4	.3/5	Ease of	
4.8 Integration using	00000			Integration using	
(15 Ratings) (8) Standard APIs and Tools		tandard APIs (883 nd Tools	Ratings) (827)	Standard APIs and Tools	
			4.2		
4.8 Availability of 3rd- (8) Party Resources		vailability of 3rd- arty Resources	<b>4.2</b> (824)	Availability of 3rd- Party Resources	
Service & Support	Service & Support		ce & Support		
5.0 Timeliness of		imeliness of	4.4	Timeliness of	
(g) Vendor Response	(12) V	endor Response	(834)	Vendor Response	
Overall Rating	Overall Rating	Overa	all Rating		
(8) Technical Support	4. J/5	echnical Support	7/5 (835)	Quality of Technical Support	
★★★★★ (15 Datinge)	(24 Ratings)	(885	Ratings)		
(B) User Community	4.2 Q	uality of Peer ser Community	(835)	Quality of Peer User Community	
(v)	(10)		(000)	,	